

Personal Details

Vani Dhalla

Gurgaon

9779339757 | vaniid20@gmail.com

Career objective

Aiming to work for a dedicated , conducive environment of Business Development and Client Servicing in order to add a block of growth to the Corporate Space.

A Passionate learner , Hi !

Personal Qualities

- Communication skills.
- Fluency in English and Hindi.
- Polite, Humble and Helpful.
- Highly adaptable , positive , resilient , open to new ideas.
- Reliable and responsible enough.
- Enthusiastic , eager to meet challenges and quickly assimilate new concepts.

Hobbies

- Travelling and touring.
- Playing sitar.
- Writing poetry.
- Teaching children.
- Dancing.

Education

- **Post graduation**
Masters in Business Economics.
2017-2019

Guru Nanak Dev University , Amritsar.
- **Graduation**
Bachelor's in Economics (Honors)
2014-2017

MCM DAV College , Chandigarh.

- **Intermediate**
12th , commerce.

DAV Public School , Amritsar.

Work

- Home business - Home based chocolate business since December 2018.
- Tutor (April'18- April'19-) - English and Social tutor for class 9th and 10th . Also trained students for their personality growth at The Smart Study Educates Academy , Amritsar.
- Zomato - Sales and Marketing (May'19- August'19) - I was in launch team wherein I've launched Zomato in several cities. I've been taking care of the collection of leads , field sales , active marketing of the company before launch through offline marketing which included distribution of pamphlets , Newspaper inserts , fixing standings for the restaurants, going to mall on weekends and making announcements for the zomato launch etc.
- Freelancer - In content and social media marketing. Content because it has to be the King , social media because it's the internet era. I play with words in a way , that they significantly attract my audience. Sure , content has the power to make one passionate about the brand . So why not !
- Zotikos India Pvt LTD - Client Servicing Executive- (16th December 2019 - 11th March 2020) With Zotikos I entered my career into MICE Industry. I have worked in different fields with them. From taking up hotels registration to handling the food and beverage service. From learning about clients , to be pro-active in communication.
- Zoiffin - Business Associate (May 21' - Till now) Being a business associate to them and taking over the part of client servicing, core role was to pitch in the investors for the business model we are working on, get in the clients and sustain the clients. Handling a team of 20, learning and making others learn!
- Byjus The learning application - Business Development Trainee , October- December'20 . Core sales. Calling clients taking online sessions and yet helping them with the course they would suit with.

Acknowledgements

- Class representative at University , 2017-2019 .
- Active participation in South Asian Multidistrict International Conference 'Rotasia' 2017.