

Akshay Sharma

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Address: House no-2926, Lammi Galli, Near Imli wala mandir Kharar Punjab (140301)

CAREER OBJECTIVE

To obtain a creative and challenging position in an organization that gives me an opportunity for self-improvement and leadership, while contributing to the symbolic growth of the organization with my technical, innovative and logical skills.

EDUCATIONAL QUALIFICATION

Year	Degree	School/Institute	Board /University	Percentage
2013-2016	B.com	University College Ghanour	Punjabi University	61%
2012-2013	12th	Govt. Sr. Sec. School, Bahadurgarh	PSEB	70%
2010-2011	10th	Veer Haqiqat Rai school Patiala	PSEB	69.4%

Work Experience:-

- Business Development Executive at Quicky Coders Dec 2016 – March 2019
- Business Development Executive at WMK softsolutions April 2019 – Present

Skills and Responsibilities:-

- Bidding on Portals like Upwork, PPH, Guru and Freelancer
- Selling products and services to new and existing customers
- Negotiating with customers and building positive relationships
- Writing reports and making presentations to customers and senior management
- Maintaining a record of Clients and taking updates of projects from clients.
- Identifying new methods and opportunities for sales campaigns
- Forecasting sales targets and making sure they're met
- Excellent communication skills

INTERPERSONAL SKILLS

- Disciplined, dedicated, hardworking and flexible in my working environment.

- A diligent learner willing to learn new skills and knowledge.
- Confident and determined.
- Good team working ability and can rapidly build relationship and set up trust.

HOBBIES /INTEREST

- Surfing Internet
- Listening Music
- Traveling

PERSONAL INFORMATION

- Father's name: Ram Saroop Sharma
- Mother's name: Beena Devi
- Date of birth: 02 August, 1995
- Sex/ Marital Status: Male/Single

DECLARATION

- I do hereby declare that the above information is true to the best of my knowledge.

Date:

Place:

Signature: