Dilsheen Dhoat

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Highly competent and self-motivated professional with 3 years of comprehensive experience in managing all stages of the software/ project development life cycle with proven ability to communicate with technical professionals and end users. Successfully delivered 50+ projects and received first class rating from clients on 40+ projects, highest by any employee.

WORK EXPERIENCE

Business Analyst/ Product owner   Ably Soft Pvt. Ltd. (FATbit Technologies)   July 2018- July 2021

Requirement elicitation & documentation

- Conducted business requirements gathering sessions with clients and sales team to deliver BRD/ FRD/SRS
- Responsible for gap analysis, scope analysis and impact analysis; suggested solutions and recommended technical or functional enhancements
- Developed detailed user stories, wireframes and workflow
- Executed estimation process of new projects as well as of change requests by collaborating with sales and development team

Project execution

- Led project kick-off meetings which included detailed scope discussion, acceptance on timelines internally as well as with the client
- Developed project plan, milestones & strategies, assigned project tasks as required ensuring project deadlines are met
- Explained the scope to underlying team of developers, designers and quality assurance experts
- Led daily scrum meetings with the project team, followed up on assigned tasks, documented important action items and decisions from the meetings
- Maintained project artifacts, risk and issues, status reports and change requests

Project monitoring & control

- Led release review meetings to communicate progress, determine priorities, deliver demos and ensure superior client satisfaction throughout the project life cycle
- Managed how project testing will be executed, prepared scenarios, performed UAT, assigned bugs and worked with developers and QA in resolving them
- Ensured project realization in terms of scope, time, cost and quality

Product management

- Responsible for product analysis, market research, story creation, managing sprit and product backlog for two of the company products: Growcer- Multivendor grocery supermarket and Paperweight- Essay writing service platform
- Articulated product vision and user stories in a way clearly understandable to developers, designers, testers and content executives
- Participated in daily scrum meetings with the product teams
- Participated in estimation meetings to provide high-level estimates for backlog items, change requests and new projects
- Experience of delivering projects based on following products:

Yo!Kart- Multivendor ecommerce marketplace	**Yo!Rent**- Multivendor rental marketplace
Growcer- Multivendor grocery supermarket	**Growcer lite**- Single vendor grocery store
Yo!Yumm- Food ordering and delivery marketplace	**Yo!Deals**- Deals and coupons marketplace
Yo!Gigs- On-demand service marketplace	**Vivogigs**- Gigs booking marketplace
Tribe- Single vendor ecommerce store	**Paperweight**- Essay writing services

Pre-sales and customer relationship management

- Experienced in presales supporting all aspects of technical sales activities for all the company products and services
- Won 10+ projects selling digital platforms, closed highest number of deals and revenue growth among the newly recruited analysts during the pre-sales tenure
- Responsible for sustaining long-term relations & joint partnership with clients across the globe

Other responsibility areas

- Actively participated in project management strategy meetings for better project execution and management
- Assisted HR team with recruitment process and conducted interviews of associate business analysts
- Led a team of 3 new associate analysts and eventually prepared them to work independently on their projects

INTERNSHIP AND RESEARCH PAPER

Research Intern	CSIR-CSIO, Chandigarh	January 2018- June 2018

- Designed a CAD system for differential diagnosis of primary and secondary malignant liver lesions
- Published paper in International Journal of Biomedical Engineering and Technology (Inderscience Publishers)
- Received Best Paper Award at International Conference on Advances in Science & Technology (ICAST-2018)

Intern	C-DAC, Mohali	May 2016- July 2016

- Developed a microcontroller based metal detector using proximity sensor, with the results visible on LCD screen
- Developed a home automation system using Bluetooth technology with various electrical loads integrated to a control unit operated by an android app

PROFESSIONAL SKILLS AND EXPERTISE

- Project and Product management - Requirement gathering & analysis - Documentation (BRD/ FRD/ SRS) - Wireframes and User stories - UAT and Functional testing - Release management	- Agile (Scrum) and waterfall methodologies - Sprint planning - Product backlog management - SDLC methodologies - Website and apps development	- Balsamiq, Microsoft Visio - Jira, Bizizz, Slack, Asana, Hubspot - Ecommerce, SEO, SEM, ORM - Customer relationship management - Sales management and Proposal writing

EDUCATION

B.E (Electronics-Instrumentation & Control)	Thapar Institute of Engineering and Technology, Patiala	7.2/10 Secured highest possible GPA (10/10) in final semester	2018
Class XII (CBSE)	Sri Guru Harkrishan Model School, Chandigarh	73.45%	2014
Class X (CBSE)	Sacred Heart Senior Secondary School, Chandigarh	9.0/10	2011

POSITION OF RESPONSIBILITIES AND EXTRA-CURRICULAR ACTIVITIES

- Branch Representative, responsible for being an effective link between deans, HOD, faculty and students for 4 consecutive years, EIC department, 2014- 2018
- Delegate, represented Spain at Intra Model United Nation (MUN) and Philippines at Inter MUN, Thapar University, 2015
- Artist, Avant Garde, the Annual Literary Magazine, 2015
- Stage coordinator and member of student council for 3 consecutive years, Sacred Heart Sen. Sec. School, Chandigarh, 2008-2010